Natural products includes mainly rubber, animal feed and leather. Pets and zoo animals are also in this category but do not make up a large part of the trade in natural products. Earnings from the export of natural products constitute 6.7% of the value of the earnings from all international exports.

South American territories, particularly Argentina and Brazil, are one source of high quantities of natural products. Together the net exports from Argentina and Brazil are 80% of the natural product exports from all South American territories. That exports from Western Europe are greater reflects price rather than quantity.

“Malaysia has a long history of internationally valued exports, being known from the early centuries A.D. as a source of … exotics such as birds’ feathers, edible birds’ nests, aromatic woods, tree resins etc.” John Drabble, 2004